

Hotel & Casino Reduces Overpouring by 90%

Wireless Beverage Management System Reveals the Magnitude of the Hidden Overpouring Problem and How to Solve It

Phase 1: Capton Reveals Massive 53% Overpouring Problem

- Capton collected accurate pour data for first time, revealing a 53% overpouring problem
- (This magnitude of overpouring is what we typically find when we first install Capton)
- Ensured Capton had all recipes from the POS
- Management able to monitor that staff were ringing up drinks correctly
- Implemented training for pouring methods, including use of jiggers and pour counts

The screenshot shows the Capton Dashboard with a table of beverage data. The 'Liquor' row is highlighted, showing a pouring variance of 52.89%, which is circled in red. A callout box points to this value with the text '52.89%'. The dashboard also shows report date filters for 5/1/2024 to 8/31/2024.

Property	Bar	Total Rings	Ounces Total	Capton # of Pours	Ounces Poured	Ounces Variance	Var%	Spouts Off-Bottle
Liquor		25,455	37706	38877	57,648.26	19,942.25	52.89%	7
Banquets				41	67.18			0
Club House		1,689	2341.5	2282	4,277.47	1,935.97	82.68%	2
Service Bar		2,322	3458.75	3609	5,025.75	1,567.00	45.31%	2
Sports Book Bar		21,444	31905.75	32945	48,277.86	16,372.11	51.31%	3

Capton revealed a 52.89% pouring variance — significantly decreasing profitability.

Phase 2: Drive Overpouring Down to Just 5% and Keep it There

- Overpouring almost entirely eliminated
- Capton pour spouts remain on bottles
- Drinks are rung up correctly and match up with pour data
- Bartenders pour to standards consistently
- Supervisors and managers continue to enforce standards

The screenshot shows the Capton Dashboard with the same table of beverage data. The 'Liquor' row now shows a pouring variance of 5.29%, which is circled in green. A callout box points to this value with the text '5.29%'. The dashboard also shows report date filters for 9/1/2024 to 1/31/2025.

Property	Bar	Total Rings	Ounces Total	Capton # of Pours	Ounces Poured	Ounces Variance	Var%	Spouts Off-Bottle
Liquor		43,230	66418.75	48807	69,932.62	3,513.87	5.29%	7
Banquets		238	489	742	1,436.66	947.66	193.80%	0
Club House		548	823.75	720	1,374.17	550.42	66.82%	2
Service Bar		4,983	7828.5	5832	8,335.81	507.31	6.48%	2
Sports Book Bar		37,461	57277.5	41513	58,785.98	1,508.48	2.63%	3

Using Capton, pouring variance is reduced by 90%, to just 5.29%.

Overpouring is costing you more than you think. Take control.

Find out how Capton can help you connect pour data to your POS to uncover hidden costs and improve your bottom line.